

ACQUISITION STRENGTHEN SWEDISH OPPORTUNITIES FOR EFFICIENT ELECTRIC POWER INFRASTRUCTURE

Söderbergföretagen acquires the majority of Nätstations Alliansen AB; a leading manufacturer and supplier of complete customized distribution substations and electric power distribution equipment. An area that requires large investments to meet the future's greatly increased demands on the country's electricity infrastructure.

As electrification increases in society, new demands are placed on large investments in electrical infrastructure. However, this paves the way for great opportunities to strategically find solutions and increase Swedish competitiveness. Söderbergföretagen's acquisition of the majority of Nätstations Alliansen AB is such a strategic decision – to move in the direction of a strengthened and secured Swedish electricity supply.

– It's about time that we take a look at what can be created and produced within our country's own borders. To focus on the self-sufficient and independent. There is an enormous competence in Sweden in the area that is electric power and we care for that competence, says Mattias Sonnenfeld, President and CEO, Söderbergföretagen.

Nätstations Alliansen AB will continue long-term cooperation in networks with different partners in order to achieve increased competence and faster and more secure implementation. The company is completely independent in relation to the suppliers of electrical equipment, which is why it can always choose the, for the customer, most optimal way forward in current projects. With the acquisition, synergies will also take place within the business area, which will lead to the realization of major projects.

– Nätstations Alliansen AB becomes part of Söderbergföretagen's business area Electrical Power and will join two sister companies: Olssons Elektromekaniska and Elisolation. This means valuable opportunities for sharing of knowledge and synergistic effect, both today and in the future, says Vasco Olivi, Business Area Manager for Electrical Power, Söderbergföretagen.

From the beginning, Nätstations Alliansen AB is structured in a way that presupposes high and broad competence in the field of competence. It has then been vital to be able to attract and retain talented employees. Here it has been realized that long-term perspective, perseverance and

foresight are important parameters, and they are normally best met in privately owned and unlisted companies. Therefore, Nätstations Alliansen AB was drawn to the family-owned spirit that is contained within Söderbergföretagen.

– Electric power distribution is one of the business areas that is undergoing the greatest development and relocation in society. We want Nätstations Alliansen AB to be further developed together with the growing market. In order to succeed, I see it as necessary for it to take place within private ownership, which is well met by the Söderbergföretagen. Demand is increasing, we place ourselves among the very best when it comes to technical competence, and we can deliver what the electric power companies need. We are happy that we can do it together, says Lars Hjort, CEO of Nätstations Alliansen AB.



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Nätstations Alliansen AB is a leading manufacturer and complete customized distribution substations and electric power distribution equipment. The company is located in Västerås and Falkenberg and has a turnover of approximately SEK 100 million. Lars Hjort and other employees are still partners in the company.

Söderbergföretagen JAB is a family-owned group, with companies in the fields of industry and technology trading. Söderbergföretagen was founded in 1995 and today it consists of four business areas: Components, Electrical Power, Infrastructure and Technology Trading. The group has 500 employees and a turnover of approximately SEK 1.7 billion and the head office is located in Malmö.